

Creating Unique Game Rooms

As we approach the holiday season, many folks are beginning to plan for family gatherings. With the weather somewhat unpredictable at this time of year, it is always good to have some indoor activities included in the plans.

With a wide variety of games to offer, Drawknife Billiards can assist you in designing the perfect family game room for your clients. In addition to the billiard table models we have built for many years, we also have foosball, poker tables, air hockey, shuffleboard, dart cabinets and other accessories to complete a room that will entertain adults as well as young people.

Call us to help you select items that will fit with your clients decor and budget.



2009 Fall Newsletter

Special Designer Issue

Using the Drawknife Website

Our website is a great tool to use when working with your clients. It contains pictures of most of the items in our product line as well as some of the more popular variations available.

There are no prices shown on the site, so you can feel comfortable in directing clients to the site for information or working with them on the site to direct them to specific products as you plan a project.

One of the sections I find useful when assisting clients, is the STYLES section, found under the STYLES tab in the blue bar at the top of the HOME PAGE. This section contains pictures of pieces installed by our own installers and some installed by our dealers in various locations.

The section is divided into groups that reflect the basic product levels we build: Standard - Items built using plain-peeled logs with minimal natural distressing; Wilderness - Items which use logs with heavy natural distressing; Burl - Items that are built using unique, knobby burl logs; and the Gallatin Group - Our only group built without log legs and trim.

In the STYLES section you will find a picture of a Wilderness version of our popular Targhee model billiard table, (pictured below), built with natural character logs, as opposed to the Standard version shown on the Billiard Table page of the website.



Custom Designs

Drawknife's regular line of products is built in a variety of designs. Occasionally we are asked to build several items in a particular design, such as a billiard table, a poker table and a foosball game. all built in our Lone Star design.

For these requests, we customize the overall trim elements of each game to conform to the chosen style, (see picture below of shuffleboard table being built with 5-star detail).



Other times we get requests to modify a game table to a style similar to others being built in the industry. For example, there was the request to build our Gallatin model billiard table in a modern style with enclosed pockets, instead of the more traditional style with exterior pockets. In this case, we worked with the client to come up with a version of our Gallatin design that fulfilled their requirements (see picture below).



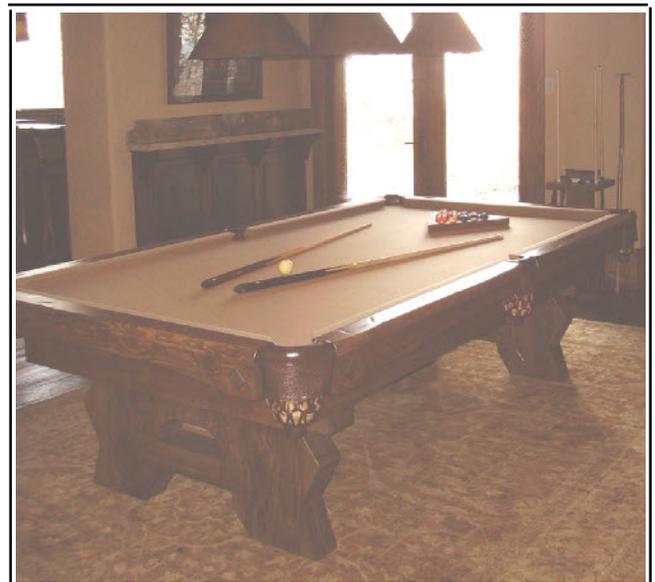
Occasionally we are asked to build custom items to match other furnishings or coordinate with a theme used within a home or other facility.

We are happy to try to assist with these specialty projects. Sometimes they bring us new ideas that we can incorporate into our line of products.

Pictured below is a custom Targhee billiard table with a crossbeam spanning the two leg units.



Shown below are two pieces from a custom group of game tables we built from a picture submitted by a designer and her client. The poker table in the group (not shown) had an "x" pedestal base in the same style as the leg units on the billiard and shuffleboard tables.



Occasionally we also build unique items to coordinate with other furnishings in a room. These pieces are often variations of our regular designs, but the items themselves are truly the one-of-a-kind pieces that have made Drawknife notable.

Custom Cabinet for Storage of Billiard Balls and other Accessories - includes lift-out, grooved trays for the balls.



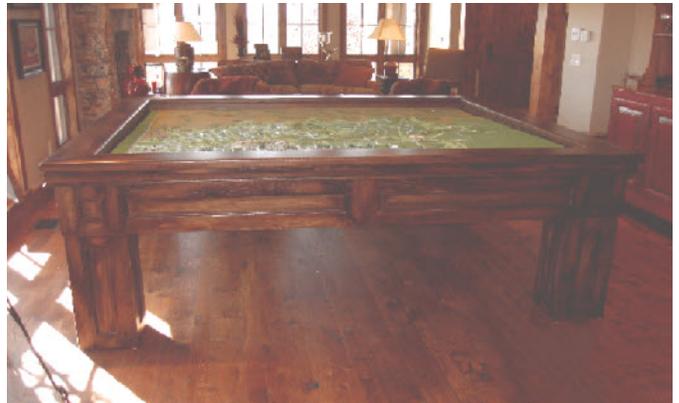
Custom Computer Desk



Entertainment Center



Table for Topographical Map for Residential Development



These are just a few of the custom projects Drawknife has designed with and built for our clients. Of course, projects like these require more lead time and each is priced based upon the complexity and size of the items involved.

If you or your clients have special requirements for a room, give us a call so we can explore the possibilities - 800-320-0527.

Visit our website at www.drawknife.com or email me at jan@drawknife.com.